

F R E E FROM FOOD INGREDIENTS

History of success: Secure your stand **NOW**!

Exhibitor profile

What was the main reason for exhibiting?

1. Meeting new prospective customers 88% 2. Meeting existing customers 62% 3. Introducing new products / services 50% 4. Finding agents / representatives 50% 5. Direct sales 12% succeeded in achieving their primary reason mentioned it was a right decision and feel 83% 93% for exhibiting positive about their participation



are planning to exhibit (most probably) again



Successful, Dedicated and Focused

Free From Food Expo

4-5 JUNE 2015 - BARCELONA - SPAIN

Welcome to the 3rd edition of Europe's ONLY trade event

for free-from.

The trade expo and conference attracted last edition a very high

quality buying audience from retail, bio and food service/ catering

(visitors from 34 different countries)!

rated the quality of the visitors as good or very good



"Really good show" Molino di Ferro "Excellent" Cibotec Food Ingredients "Very well organised event with good quality visitors" **GF Foods UK**

Free From Food Expo 4-5 June 2015 - Barcelona, Spain Free From Food / Food Ingredients

Venue: Organiser:	Gran Vía, Hall 1, Barcelona, Spain Expo Communications BV
Sales:	Annemijn Berings Exhibition Manager Ronald Holman Exhibition Director
Follow us on:	♥ @Free From Food15

T +31 76 571 0351

E annemijn@expocommunications.nl E ronald@expocommunications.nl Y @FreeFromFoodIngredients15



www.freefromfoodexpo.com

www.freefromfoodingredients.com



Facts & Figures

Free From Food/ Ingredients is Europe's most renowned free-from food and beverage exhibition. It serves as a bridge between free-from food manufacturers and suppliers of free-from food products on the one hand and buyers from Europe's top retailers, r&d, food service, bio, health and other free-from distribution channels on the other.

Free From Food/ Ingredients is the ideal networking platform where visitors and exhibitors meet high quality business con-

Brussels, Belgium

tacts. As well as closing excellent business deals, the show offers the perfect opportunity to find out about the latest market developments and free-from trends. The second edition was held from Tuesday 3 to Wednesday 4 June 2014 in Brussels Expo. The event is held every year and rotates between European capitals attracting trade visitors only. The most important facts and figures related to Free From Food / Ingredients 2014 are included in this event report.

Market Reseach/ source: The information in this report is based on surveys among exhibitors ad visitors generated by N200 and Expo Communications BV.

Visitor profile

Free From Food/ Ingredients 2014 welcomed 1536 trade visitors. The exhibition attracted European buyers from retail, food service, bio and health companies with a focus solely on free-from food, of whom 36% were directors and 76% decision makers.

Countries of Origin:



National 38% - International 62% / Europe 68% – Outside Europe 32% / 58% of the visitors are from the retail sector / 26% of the visitors were food manufacturers.

What was the main reason for you to visit FFF/FFFi 2014?

1. Making contacts with new business partners76%2. Looking for innovations, new products and food technology73%3. Meeting with existing suppliers48%4. Insight into the FF market overview and FF market developments34%5. Making purchasing and/or placing orders7%

of the visitors achieved all or part of their main reasons to visit

of the visitors are planning to visit FFF/FFFi again in 2015

Visitor campaign

85%

FFF/FFFi 2014 was supported by an extensive European online/print/DM media campaign including website bannering, e-mailings, distribution of free invitation cards and advertisements in all leading European trade magazines.